



PEOPLE FOR PEOPLE FOUNDATION 2019 FRIENDS LIST

RED FLAG DONORS \$5 - \$499

82nd Airborne Division SJ
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Alfred Bucknam
Alice Trotta
Alice Van Horn
Alicia DiFabio
Allen Taylor
American Legion Post 49
American Legion Post 521
Amy Kenish
Amy Link
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Angelo & Linda Natoli
Angelus Letterman
Anna Mae Desper
Annalinda Vincent
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Anne Donnelly
Anne O'Connell
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Anthony Stefanowicz
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Beverly Wellons
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Fran Ferrara
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Francis Lafferty
Frank & Mary Stauss
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Gloucester County Womens Club
Greenwich Tsp. Senior Citizen
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Heather Shook
Helen Antonucci
Herb Society of America
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Mary Campbell
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Mary Long
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Michael Bill
Michael Foy
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Michele & Joseph Lacina
Michele Epifani
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MMI Elecrtical Contractors
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Suzanne Seavy
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Troy Armstrong
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VFW Auxiliary Post 2174
VFW Woolwich Harrison Post 10886
Vicky Beyerle
Vivian Hanson
Wanda Deshields
Washington Twnshp VFW 6332
Westville Lions Club
William & Mary Brown
William Law
William Leonard
William Socha
Williamstown Rotary Club
Woman's Club of Woodbury
Women of the Moose Woodbury
Chapter 2295
Woodbury Breakfast Rotary Club
Woodstown Lodge #138 F&AM
Yolanda Turner

WHITE FLAG DONORS \$499 - \$999

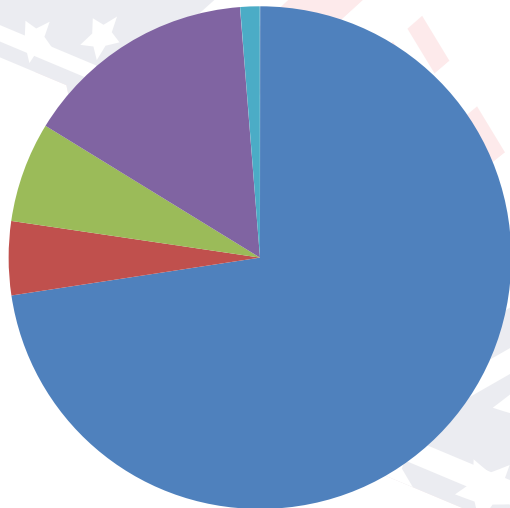
American Legion Post 133
Army & Navy Union USA
David L. Budd
G C Veterans Advisory Council
Glassboro Memorial Auxiliary Post 679
Glassboro VFW
Gloucester County Newtork Connec-
tions
KWVA of SJ Chapter #54
Monica Wall
Rose Rowan
Sons of American Legion Post 371
South Jersey Vietnam Veterans Assoc.
Inc.
The Fox Foundation
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BLUE FLAG DONORS \$1000+

AT & T
Atlantic City Electric
Disabled Veterans National Foundation
(DVNF)
Eastern Steel Storgae Equipment
GTI Grows
Nam Knights of America SJ
PCMA
Robert Koral
Rolling Thunder CH 5 NJ
TD Charitable Foundation
The Set-UP Group, LLC
United Way of Gloucester County

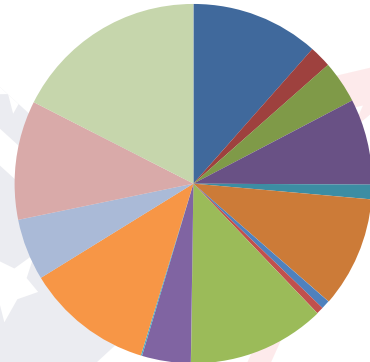
REVENUES AND EXPENSES

REVENUES



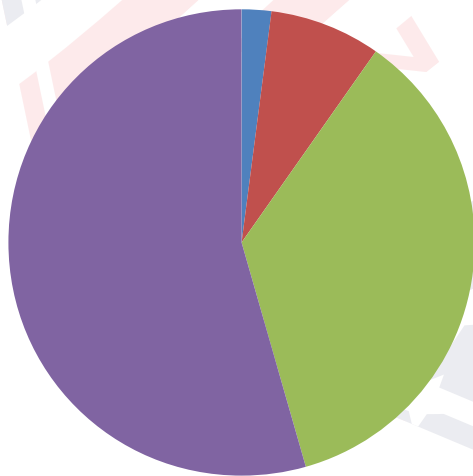
■ Contributions
■ Special Events
■ Fundraising
■ Supportive Services
■ Other income

OPERATIONAL EXPENSES



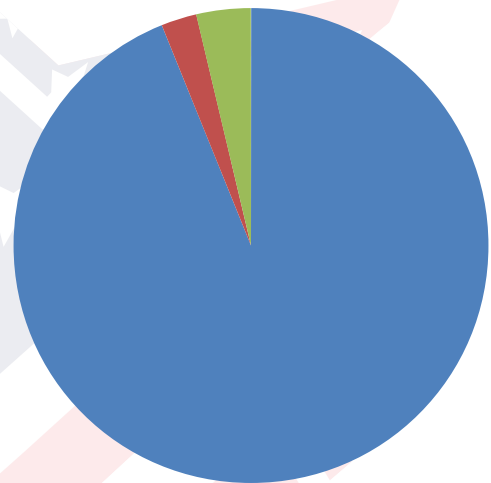
■ Advertising
■ Accounting
■ Bank and other business fees
■ Contracted services
■ Conferences & Meetings
■ Information & Technology
■ Depreciation
■ Dues & Subscriptions
■ Fundraising expenses
■ Insurance
■ Legal
■ Office supplies & operations
■ Reimbursed travel & expenses
■ Rent expense
■ Special Events

PERSONNEL EXPENSES



■ Employee benefits
■ Payroll taxes
■ Salaries & Wages - Director
■ Salaries & Wages - Staff

GRANT AWARDED EXPENSES



■ Grants-Helping Hands
■ Grants-Pascal Sykes
■ Grants-Individual

2019 SUCCESS STORIES

Assistance:

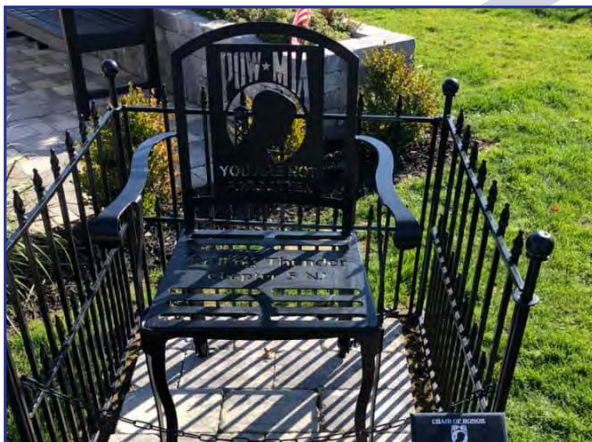
- Exceeded the 20,000 case milestone
- Conducted over 400 veteran consultations
- Approved over 1200 Atlantic City Electric “Helping Hands” applications. Along with several hundred Page and NJ Shares energy assistance applications
- Granted over 250 personal grants, referrals, advocacy cases, and general assistance
- Exceeded our initial goal of 25 veterans living at Camp Salute to 50 by the end of 2019.
- Partnering with Conifer Reality, we received preliminary approval and funding for two additional Veteran Preference low to moderate income housing developments, in Gloucester County and Middlesex County



**Purchased a passenger van
thanks to Columbia Bank and friends**



**With the support of the Disabled Veterans
National Foundation (DVNF),
26 Life Skills Classes were conducted**



**Added a missing man chair to the Victory Garden
thanks to the Rolling Thunder Chapter 5 NJ**

2019 SUCCESS STORIES



Received the “Governors Conference on Housing and Economic Development “Leading Supportive Housing Development Award” for Camp Salute

Received the 2019 “Supportive Housing Project of the Year” from the Supportive Housing Association (SHA) of New Jersey



Completed the 6000 sq foot Victory Garden at Camp Salute producing over 400 lb of vegetables and produce for our residences thanks to Home Depot and Scotts Garden

The Victory Garden at Camp Salute was named a “Certified Wildlife Habitat” by the National Wildlife Federation



2019 Events:

The 2019 Annual Vets Picnic

At the 10th Anniversary of the Annual Wreaths of Remembrance 2800 wreaths were laid at the Gloucester County Veterans Cemetery.

CHAIRMAN'S MESSAGE



Paul Blackstock
Chairman, People for People
Foundation

Become a friend of the
People for People
Foundation by making a
donation today:

Red Flag Donors
\$5 - \$499

White Flag Donors
\$500 - \$999

Blue Flag Donors
\$1000+

Designated donations are
also accepted for the
following programs and
events:

- Wreath of Remembrance
- Veterans Annual Picnic
- Camp Salute Life Skills Training
- Camp Salute Victory Garden

CONTACT US:

856-579-7561

www.pfpfoundation.org

Dear Board:

2019 was a big year for People for People and very productive. Since our inception in 2003 PFP has provided monetary, mentoring and referral assistance to close to 20,000 individuals and families as well as over 2000 veterans.

Over the past sixteen years we have moved from our home where Bern and I volunteered for over 5 years, to donated office space in a factory with no heat or air conditioning, to our beautiful office at Camp Salute. We currently have a staff of seven with one volunteer, all working different days and hours to accomplish all we do. We have come a long way.

The 35th Annual Vets Picnic was a big success with an estimated 1300 attendees. The entertainment, car show and displays were great and we ran out of space for all the help providers. Once again the Harrison House, Wellshire Farms, Duffields and Mission BBQ came through and donated all of the food.

Camp Salute was awarded two New Jersey Housing Awards for "Project of the Year" and "Best Supportive Housing of the Year." Our Victory Garden has also earned two awards from environmental groups. The garden produced over 400 lbs of produce that was shared by the residents. We also had the Rolling Thunder dedicate a "POW/MIA Missing Man Chair to the garden.

Camp Salute was host to two MYVA state meetings as well as two Mental Health/PTSD Certification Classes and the State Wide VOAD/COAD members meeting. Since Camp Salute will be designated as a satellite OEM during disasters, Gloucester County has asked if they can use CS as their emergency One Stop American Job Center back up office.

Throughout the year we have held several life skill classes, resource fairs and other training events as well as seen multiple veterans to assist them with their benefits and claims.

Monies received in 2019 were extensive. They include:

- Disabled Veterans National Foundation - **\$10,000 to continue the life skills classes**
- Investors Bank - \$5000
- TD Bank - \$6000
- AT&T - \$10,000 an annual donation for
- Atlantic City Helping Hands - \$250,000 of which we retain \$38,000 for admin fees
- Approx \$10,000 admin fees from PAGE and NJ Shares applications
- United Way - \$1500
- Columbia Bank - \$25,000 for the purchase of our van
- Rolling Thunder/Nam Knights - \$3500 additional funding for the van and insurance
- 10th Anniversary Wreaths of Remembrance - \$21,000 all funds used for program
- Balance of Camp Salute Partnership Agreement with Conifer - \$31,500
- Conifer Supportive Services - Camp Salute - \$40,000 plus six other locations - \$40,000

Many of these sources will be available and renewable in 2020 and beyond. Two special grants were also received in 2019. They include:

- Home Depot - \$76,000 for construction of the garden and installation of a generator
- St. Alfio Society - \$110,000 from the sale of 3 properties donated to PFP with remaining sellable building lots in East Greenwich valued at \$25,000 each.

PFP was also just named a "Non-Profit Building Partner" with Conifer in North Jersey for a \$11,000,000 project of which we are still negotiating the terms. We are also in two other partnership agreements for projects in Gloucester County that are currently up for tax credit funding. If we don't get them this year, the hope is 2020. These partnership programs generate substantial up-front fees and residuals.

PFP had a good year, helped many people, made our community better, strengthened our sustainability position and achieved our goals. Next year looks just as promising.

A handwritten signature in black ink that reads "Paul Blackstock". The signature is written in a cursive style with a large, stylized "P" and "B".